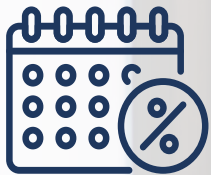


# PROPERTY LEASE MANAGEMENT

Microsoft Dynamics 365 Business Central



# Glossary

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# Introduction

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While most companies manage a portfolio of leases for their properties, plants, and equipment, a majority are missing a comprehensive lease software to consolidate their data and streamline their processes. Many still rely on tedious and time-consuming spreadsheets or are forced to juggle disparate systems and error-prone integrations. The need for a robust, end-to-end solution that can be flexible enough to suit each organization's unique needs is clear.

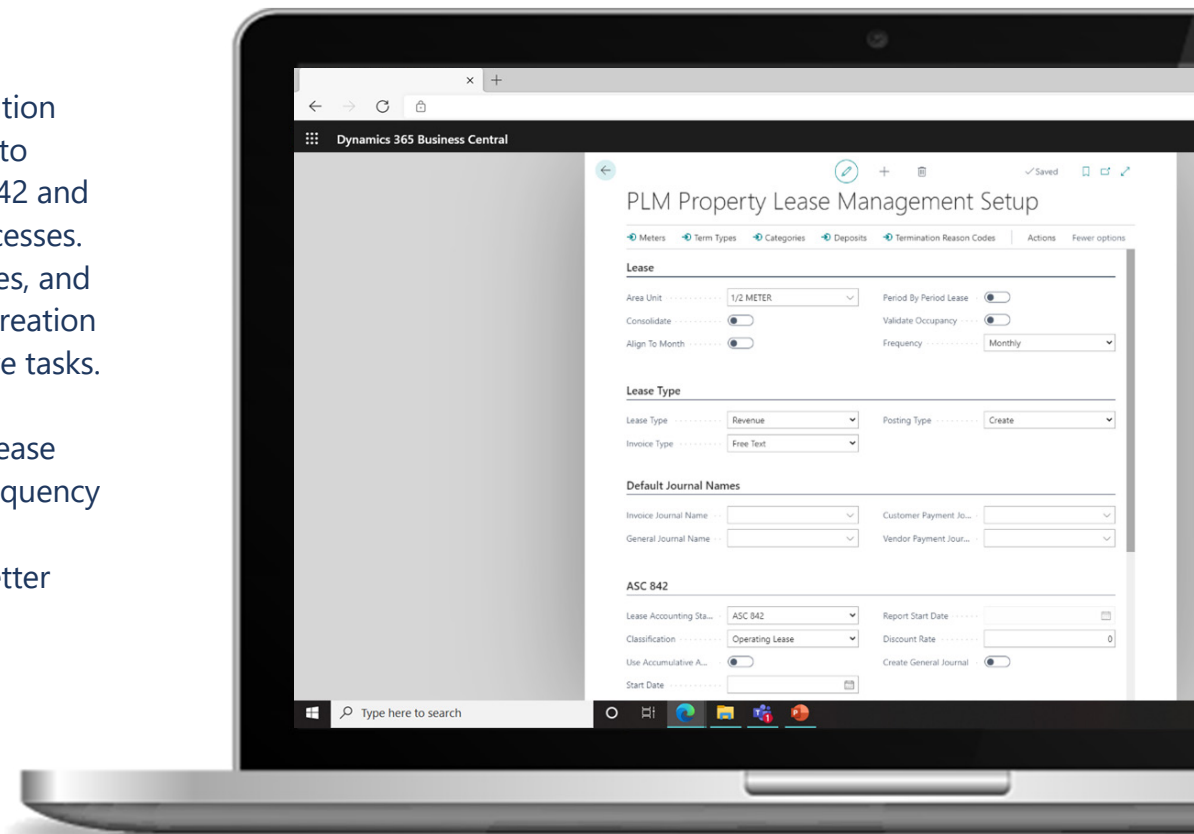
The introduction of the new lease accounting standards, IFRS 16 and ASC 842, further proved the need for a system that can consistently tackle challenging lease scenarios, and help organizations to meet their compliance goals while enabling their growth.



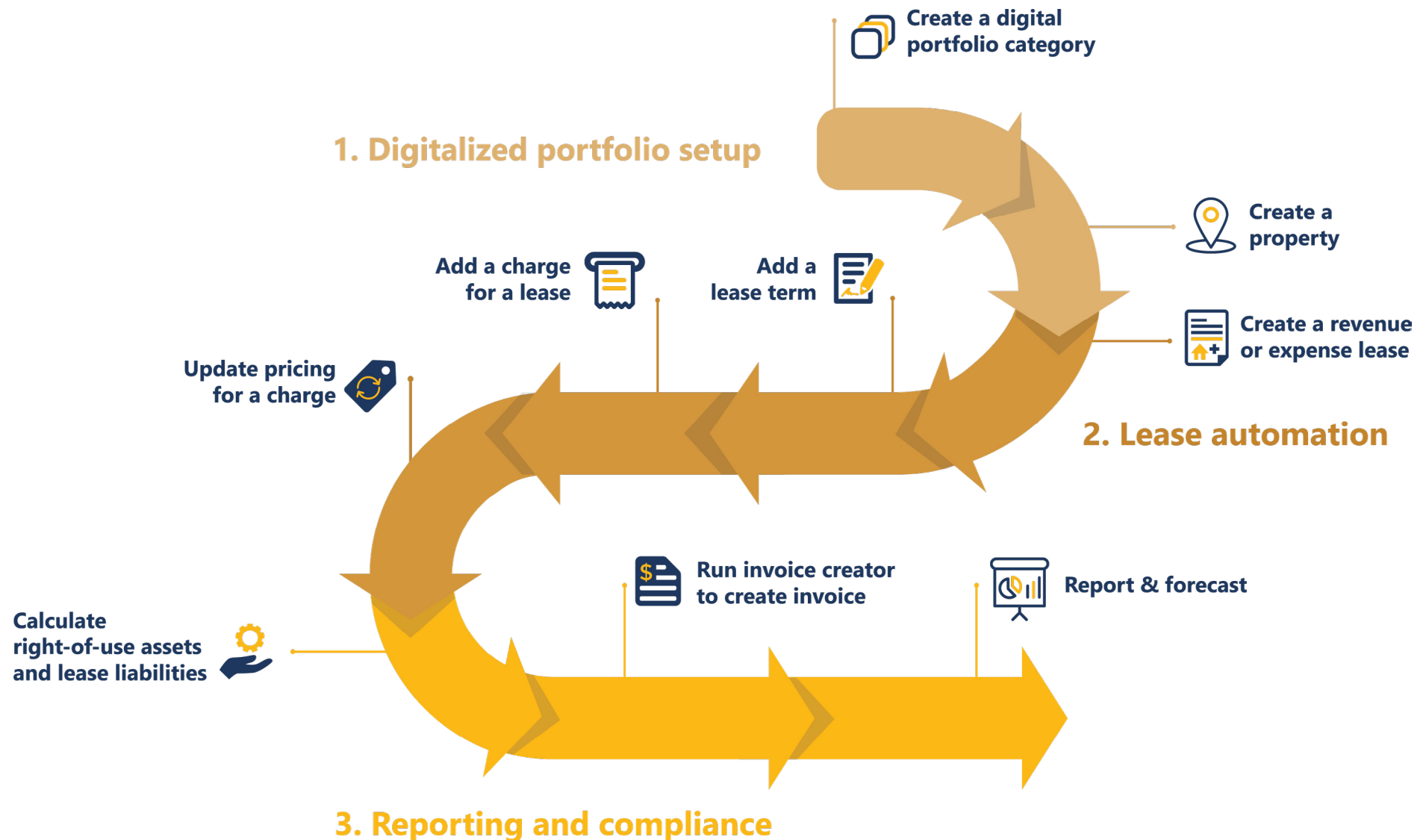
# Property Lease Management

Property Lease Management (PLM) is a directly embedded solution for Dynamics 365 Business Central. It gathers the tools needed to manage your properties while enabling compliance with ASC 842 and IFRS 16; and simplifying both lessor and lessee accounting processes. PLM simplifies the management of multiple leases and subleases, and streamlines complex contracts by employing innovative lease-creation wizards to eliminate the potential for human error and repetitive tasks.

Aside from the lease processing and administration, Property Lease Management also excels at building detailed vacancy and delinquency reports, rent roll reports, and lease summary reports that help companies improve their analysis and forecasting leading to better business decisions.



# The complete lease management process

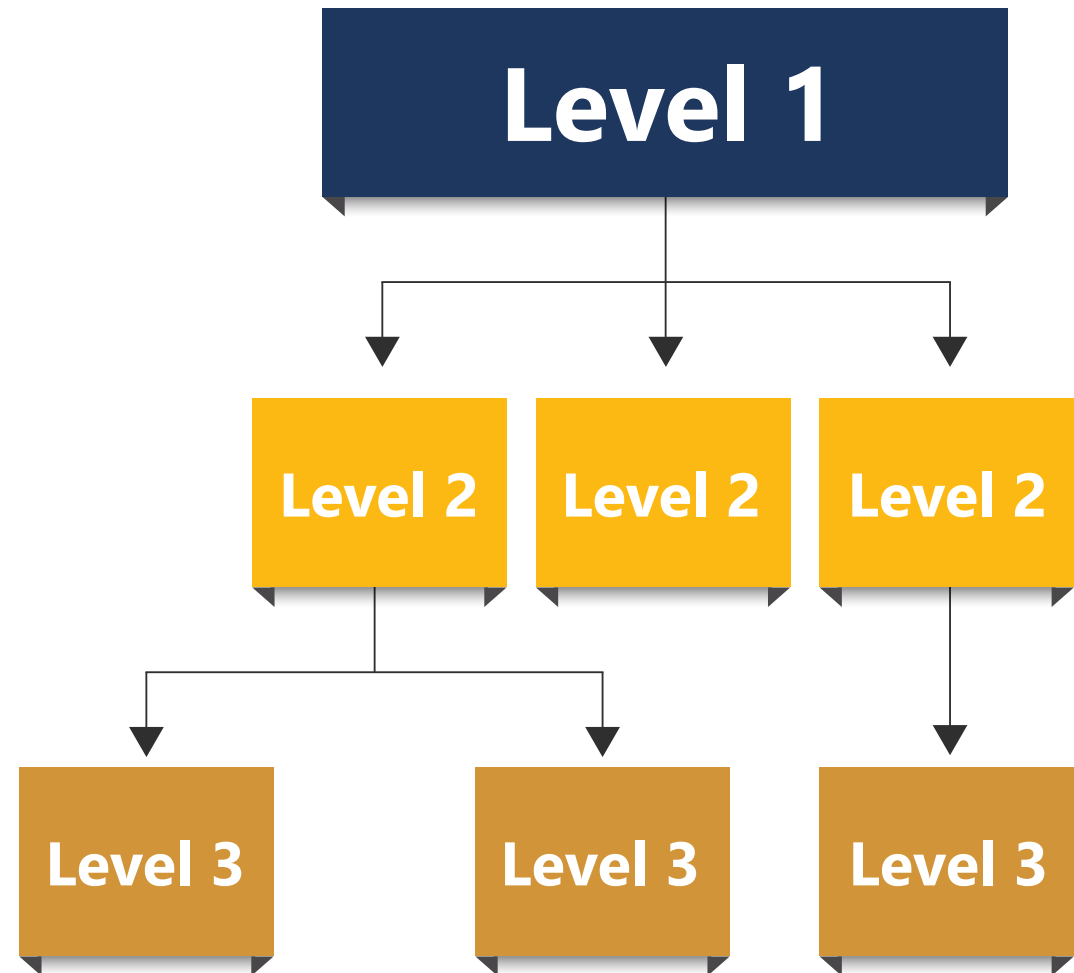


# Digitalized lease portfolio

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Property Lease Management (PLM) is built with flexibility at the forefront so it can be a perfect fit for each organization's unique lease portfolio while helping them meet their expectations for growth.

The easily configurable property setup accommodates complex business scenarios and completely digitalizes an organization's lease portfolio and provides them with greater visibility into their cashflows and forecasts.





# Lease administration

## Goals

- **Create and modify leases with ease**
- **Set up and manage lease terms and renewals flexibly**
- **Increase in charge automatically executed based on renewal terms**
- **Deposits at the lease level**
- **Automated process of the lease space change and lease termination**

Property Lease Management is a flexible and intuitive solution for complex lease administration challenges that accommodates different lease renewal terms, streamlines their creation and modification, and enables organizations to execute more control over their processes from recording to reporting.

Powered by a robust automation engine, Property Lease Management handles lease space changes and lease terminations for equipment and real estate with ease. As a directly embedded solution, Property Lease Management streamlines the entire leasing process from set up to payment for both revenue and expense leases.

PLM Level 1 | Work Date: 4/12/2021

### Building

General

Category Name: HOSPITAL

Levels Required: Three

Level 1 Label: Building

Level 2 Label: Floor

Level 3 Label: Bed

Customer Label: Patient

Vendor Label: Employee

Level 1

Building: APOLLO HOSPITAL

Total Area: 1,000.00

Leasable Area: 800.00

Area Unit: 1/2 METER

Tax Group: NONTAXABLE

Dimension Code: CUSTOMERGROUP

Customergroup Code: MEDIUM

Level 2 | Manage

Floor	Total Area	Leasable Area	Area Unit	Tax Group	Dimension Code	Department Code
→ FLOOR 1	500.00	400.00	1/2 METER	NONTAXABLE	DEPARTMENT	ADM

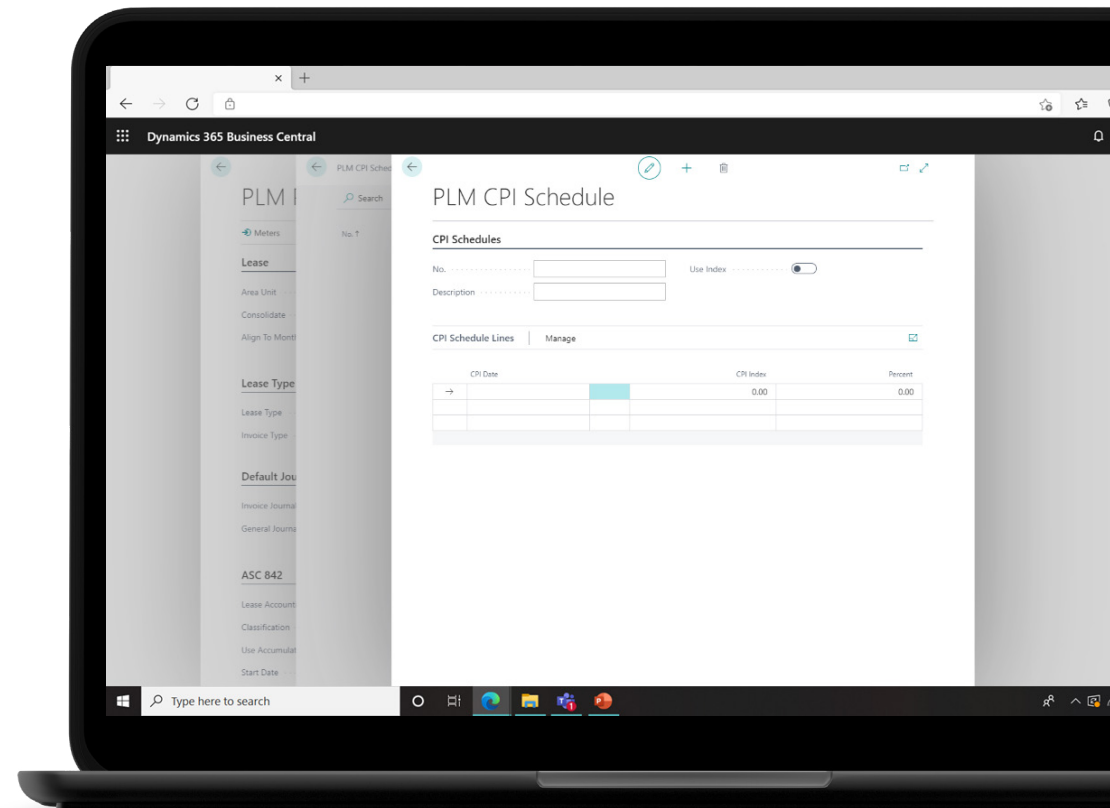
# Charges management

## Goals

- **Bill and accept payments for charges based on an index or rate schedules**
- **Create and process complex charges**
- **Achieve compliance with ASC 842 and IFRS 16**

Property Lease Management offers a highly flexible set of tools for managing charges based on metering, percentages, square footage, or index that streamline the end-to-end lease process.

Managing complex charges and allocating them properly is the most common point of error when managing multiple leases or when relying on manual processes. Using its powerful automation engine, Property Lease Management eliminates the complexity of managing charges and allows organizations to use the business model that suits their needs while enabling their compliance with the recent accounting standards.





# Reporting and forecasting

Level 3 number	Start date	End date	Leasable area	Leased area	Charge number	Current amount	Previous amount
	1/1/2021	12/31/2021	0.00	0.00	Vehicle	425.00	425.00
	3/4/2021		600.00	600.00	Vehicle	49.95	49.95
	3/5/2021		900.00	900.00	Equipment	0.00	0.00
	3/15/2021		900.00	900.00	Misc. Exp charge	0.00	0.00
	3/15/2021	3/15/2022	400.00	400.00	Prop rent	900.00	0.00
	3/15/2021		0.00	0.00	ASC 842	90.00	90.00
	4/1/2021	3/31/2025	808.00	808.00	Base rent	950.00	950.00

## Goals

- **Sales reporting by lease type**
- **Insights into properties by type**
- **Comprehensive reporting, inquiries and audit trails**

Proper tracking of lease-related data is critical for organizations as they attempt to forecast their cashflow, manage their existing portfolio, and prepare for compliance.

Property Lease Management is built to centralize all lease data so it is easily analyzed and transformed from unknown to actionable. With many real-time reports built in, and the ability to add custom reports, Property Lease Management enables organizations to track their own unique performance measures, and confidently make the best business decisions.

### Key real-time reports:

- **property analysis report**
- **vacancy report**
- **delinquency report**
- **rent roll report**
- **lease details report**

# Implementation and support

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## Goals

- **Smooth implementation**
- **Alignment with business process**
- **Lack of errors**
- **Customizability and up to date software**

Our implementation consultants work with organizations to help them meet their business process needs, achieve long-term improvement and measurable results. We know that a well-conducted managed discovery and implementation process can be the deciding factor in whether an organization meets its digital transformation goals or not. We rely on over 20 years of experience and hundreds of completed projects to blend our innovative solutions with industry-leading best practices to deliver the right results and help organizations achieve sustainable growth. Following an implementation, a knowledgeable support team can ensure that the initial success is sustained through changes to an organization's needs. Our support teams bring a wealth of knowledge covering different industries and business models; and complement it with a positive attitude and excellent communication.







**39% of companies currently manage  
their lease agreements and related  
accounting using decentralized systems**

PwC Survey (2016)

# Lease accounting compliance

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Lease accounting rules were drastically changed with the introduction of ASC 842 and IFRS 16. The two standards do have some differences, but are both aligned to the goals of improving the transparency in reporting on leases, adjusting the definition of a lease and differentiating between different lease types, and establishing accounting uniformity across the world.

Complying with ASC 842 and IFRS 16 requires more than capturing data in a structured or consolidated system. For organizations affected by the two new standards, having the ability to eliminate manual processing becomes exponentially more beneficial with each lease contract they sign; and having an accounting system with the ability to handle this becomes a necessity.





# Compliance with ASC 842

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Lessees are more likely to be significantly affected by the new FASB lease accounting standard. While ASC 842 retains the two-model approach to classifying leases as operating or finance, most leases - with the exception of some shorter term ones - must now be recorded on the balance sheet as a Right of Use (RoU) asset with a corresponding liability. This was not the case for operating leases under previous regulations.

While the impact is much greater for lessees, ASC 842 also affects lessors managing their disclosures and financial statements. The new standard's profit recognition requirements are congruent with those mandated by FASB's new revenue recognition requirements (including ASC 606), and the definition of a lease is now consistent for both lessors and lessees.



# Compliance with IFRS 16

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IFRS 16 is the new international financial reporting standard specific to lease accounting mandated by the International Accounting Standards Board (IASB). While ASC 842 categorizes leases as either operating leases or finance leases; all leases under IFRS 16 are required to be handled as finance leases. Unlike US GAAP standard, IFRS 16 permits lessees to apply a recognition exemption for leases of less valuable assets (ones with a value lower than or equal to \$5,000 when new). If lessees do choose to recognize a lease, they can only apply a single accounting model on their balance sheet.

Under IFRS 16, lessees are required to recognize whether a contract is a lease or contains lease components at its inception –similar to ASC 842’s requirement. While this is straightforward in many cases, it may necessitate that lessee entities dedicate more time and effort to their lease definition process or that they implement an improved accounting software to aid their compliance efforts.

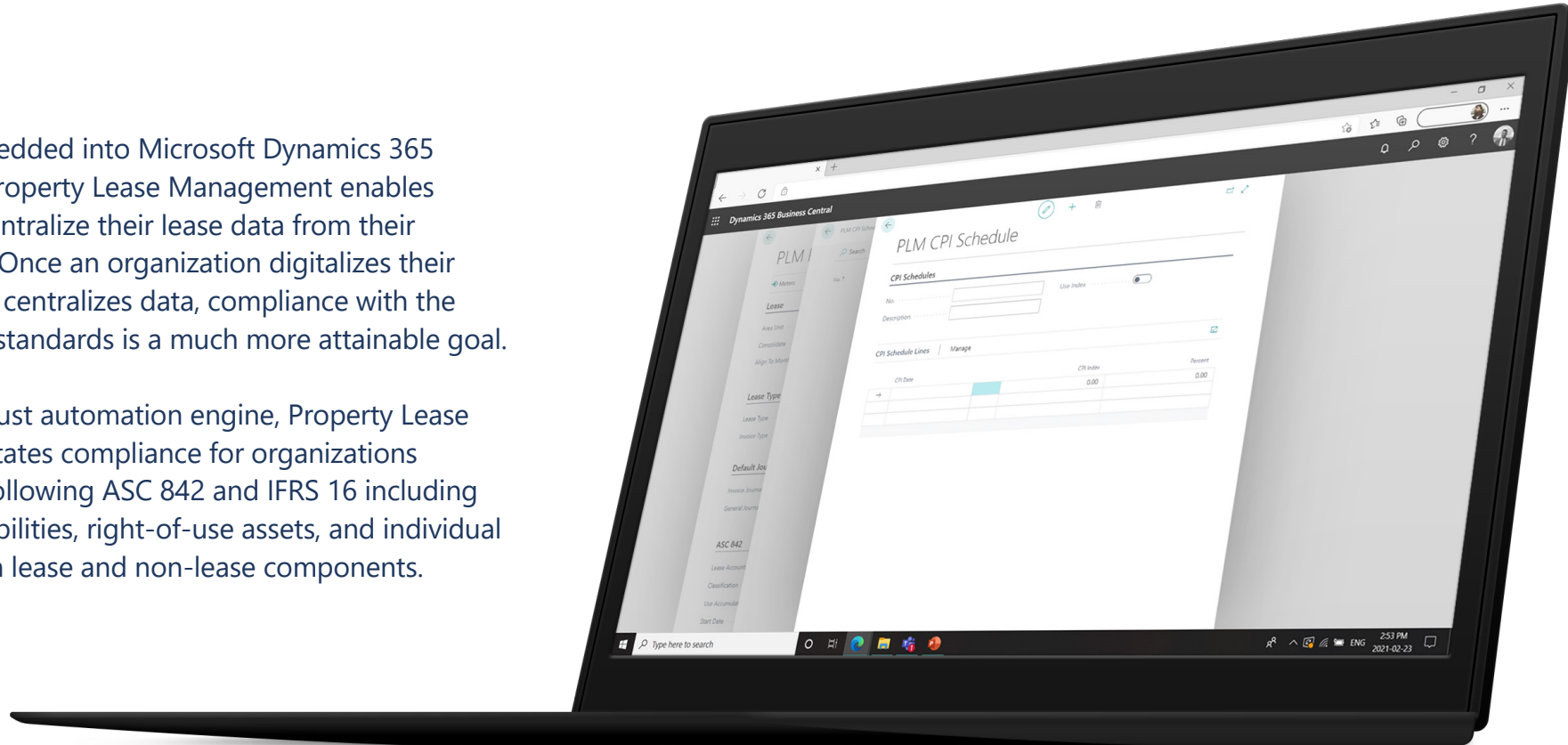




# How PLM helps with compliance

Being directly embedded into Microsoft Dynamics 365 Business Central, Property Lease Management enables organizations to centralize their lease data from their disparate systems. Once an organization digitalizes their lease portfolio and centralizes data, compliance with the recent accounting standards is a much more attainable goal.

Powered by its robust automation engine, Property Lease Management facilitates compliance for organizations whether they are following ASC 842 and IFRS 16 including managing lease liabilities, right-of-use assets, and individual contracts with both lease and non-lease components.



# What our customers say about us

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The charge escalations functionality within Property Lease Management was absolutely wonderful for us. This made my life so much easier, by automatically tracking and updating our tenant billings when the time came to do so, I could be assured everything was being handled properly.

**Cherie Sanders – Property Manager**  
W. C. Bradley Co.



By being a fully-embedded solution, Property Lease Management allowed us to save a great amount of time when sharing tenant and property management related information. This has empowered me to access the information I need immediately instead of waiting for answers that could take days to come.

**Heather Straw, Controller**  
Charlotte County Airport Authority



In reconstructing an entire year's worth of data, Property Lease Management allowed a 34 unit building to be invoiced monthly in a matter of 4 hours which would have taken 20 hours otherwise.

**Melissa Greene, Staff Accountant**  
Oxford Property Management



Looking at what we used to do and seeing how much time we've saved, I am ecstatic. Property Lease Management has definitely helped us get to where we are today.

**Nora Pecor, Director of Finance**  
Dermond Property Investments





## About Binary Stream

Our Microsoft Dynamics ERP solutions are designed to simplify your various accounting procedures for Multi-Entity Management, Subscription Billing, Property Management, and more. These enterprise-grade ERP add-ons work seamlessly with your Dynamics ecosystem to help your organization improve productivity and propel growth.

We are an award-winning non-selling Microsoft Gold Certified ISV with 20+ years of experience creating scalable solutions for over 1900 customers across 30+ countries in the finance, healthcare, hospitality, real estate, manufacturing, and software industries.

Start enhancing your on-premise or cloud-based Microsoft Dynamics 365 platform to do more with Binary Stream. Ask your ERP service provider for more information or visit [binarystream.com](https://binarystream.com) to learn more.



## **Want to learn more about property lease management**

Read our complete guide for lease administration strategies and maintaining compliance with accounting standards ASC 842, IFRS 16, and GASB 87.

[Discover more](#)

Binary Stream Software inc.  
800 - 7300 Edmonds Street  
Burnaby, BC V3N-0G8  
Canada

+1 604 522 6300  
[www.binarystream.com](http://www.binarystream.com)  
[sales@binarystream.com](mailto:sales@binarystream.com)